



INVERNESS GRAHAM INVESTMENTS

Inverness Graham Investments is an operationally focused, lower middle market private equity firm headquartered in suburban Philadelphia. Inverness acquires high growth, value-added manufacturing and service companies. Working in partnership with management teams, Inverness provides the capital, contacts and guidance needed to drive growth and deliver superior shareholder returns.

Inverness was founded by senior executives of the Graham Group of businesses. For over 45 years the Graham name has been synonymous with global industrial innovation. With \$176 million currently under management, Inverness continues the Graham Group's tradition of leveraging innovation and technology to build differentiated businesses of enduring value.

INVESTMENT CRITERIA

Strategic Focus:	Innovative Manufacturing & Service Companies	Equity Investment Range:	\$5M to \$30M+
Transaction Types:	Leveraged Buyouts, Recapitalizations, Platform Builds	Target Company Revenue:	\$10M to \$50M
Ownership:	Control	Target Company EBITDA:	\$3M to \$10M
		Enterprise Value:	\$20M to \$75M

INVESTMENT FOCUS

We are interested in the following market segments:

- Niche Manufacturing
- Software and IT Services
- Business Services
- Value-Added Distribution

We are interested in the following industries:

- Aerospace & Defense
- Biotech & Pharmaceuticals
- Building Products
- B-to-B Services
- Consumer Staples
- Containers & Packaging
- Industrial Equipment & Components
- Electronic Equipment & Components
- Food & Beverage
- Medical Devices & Supplies
- Energy & Power Products & Services
- Specialty Chemicals
- Technology Hardware

INVERNESS GRAHAM'S COMPETITIVE ADVANTAGE

- Senior investment team has an average of 14+ years working together
- Team has over \$3B of principal investment experience across 100+ transactions
- Demonstrated ability to create value and monetize investments throughout economic cycles
- Collectively, Graham Group sponsored investment entities manage approximately \$3B in investment capital
- Able to respond quickly and decisively
- Solid relationships in place with lenders

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